

CSA / Accounting Xpert Enterprise Update

Thank you for your interest in our Accounting Xpert Enterprise- Client Write-up software. The following answers most questions and differences regarding Xpert versus CSA software.

It is unfortunate that CSA is discontinuing its support and updates at the end of the year and then shutting down access to the program permanently not long afterwards.

CSA, has been very good product and we have been competing with them since the early 1980's and we are typically rated as the top two write-up programs available. Unfortunately, the new design and foundation on which the new ACS product is built is very problematic with seemingly no solution in site due to the inability of Thomson to fix it over the past few years. This is necessitating CSA users to look for new client write-up software.

Although switching systems is always difficult and there are always differences, as well as ways you are used to processing; we have made switching over to Xpert as easy as possible. We believe we do many things more efficiently and easier than CSA, and CSA has some very nice features we do not have. We have been listening to the CSA users and have already implemented features we thought were very good. This is an ongoing process with the goal to not only have all the extra benefits currently in Xpert, but to include any essential features from CSA in Xpert over the coming months.

Conversion Process

We have created a very easy conversion process will allow us to bring in all the CSA G/L Transactions for the current year plus 3 previous years. This offers you the ability to run Ledgers and Financials for up to 4 years. Hundreds of conversions have been completed, with all balancing and matching the CSA reports exactly. (see conversion exceptions).

If you haven't watched the "*Conversion Tutorial' and the 'COA Formatting Options'* which run 5 minutes each, please do so at <u>www.axpert.com</u> and click View button at the bottom of our Homepage.

Conversion Exceptions

Xpert converts all the G/L Transactions. After the conversion, a couple of steps are required. One is to establish the Bank Balance as of the last statement and input the outstanding checks or deposits. For ATF payroll, you must enter the employees which is a quick and easy process. **Exceptions:** CSA does not export the special adjustment journal or Trial Balance adjustments as part of the transactions so if this journal is used, they would need to be entered Xpert. <u>Divisions:</u> Xpert prints in G/L Account # order except for schedules. If you've designed a COA with the division in front of the account #, this will require a manual conversion. (Currently we are looking at updating the conversion program to handle this situation). There may be other exceptions, but we are unaware of any others at this time.

ACS Conversion

Most of the request for conversion have come from CSA users but more and more are coming from those who converted to ACS. We have run the ACS data through our conversion program, The COA came over along with the transactions but we have not yet compared the Trial Balances from ACS and Xpert due to the overwhelming amount of CSA conversions we are currently involved in. If you are a ACS user, one of our support representative can download an evaluation and test a conversion with your firm, and compare trial balances and financial reports.

Micronetics, International One Park Place 621 NW 53rd Street Suite 240 Boca Raton, FL 33487 Ph: 561-995-1477 Fx: 866-365-0335



Financial Reports

Xpert comes with approximately 40 different financial reports and requires no setup. Additionally, you can setup any custom financial in a few minutes with up to 25 columns, covering 4 years, including budgets. Financial reports automatically work with every client, department, schedule, division with no additional setup. Financial reports are based on of the client's chart of accounts. The Financial Report writer presents an extremely professional presentation with font control over the Headings / Footnotes, Accounts Descriptions, and each Column. Although extremely powerful the Financial report writer design is so easy, it can be learned in a couple of minutes.

For more information, please watch the 'Accounting Xpert Enterprise - Updating the Chart of Accounts' Tutorial at <u>www.axpert.com</u>.

Sample Reports and Financials

To see Sample Reports and Financials click this link. http://axpert.com/downloads/Xpert%20Sample%20Reports.pdf

Xpert / Ultra Tax Connection

Xpert interfaces with most tax programs and can export the appropriate information for Ultra Tax which may be imported using any of Ultra Tax 3rd party imports.

Have you had a Demo? Downloaded an Evaluation or Converted a Client

In evaluating Xpert, you will know after the demonstration whether Xpert is the right product for your firm. Downloading and converting a client confirms it all works and then if you want to process a month of a client you can do so.

Scheduling is Limiting

There has been an overwhelming enthusiasm for Xpert and we are typically booked for two weeks in advance. There are changes to the schedule so please contact us if you would like to schedule a demonstration, download, and/or convert a client.

Active Payroll

Our most current version of Xpert is the Enterprise version which includes the update of all our modules, which included full accounting, except for our Active Payroll module. The Enterprise Write-up system does include the full ATF Payroll.

Our Standard version which is an older version of Xpert does include the full Active Payroll and is being used my small to mid-size businesses, and accounting firms acting as service bureau's. The Standard version is being updated to the Enterprise and is expected to be released in the near future

CheckWriter

Xpert has the Checkbook Xpert for writing checks on the fly which updates the G/L and Bank Rec. files. Very simple and easy. CSA has their Checkbook Solutions which is very nice and has a few features which we are planning to add such as being able to add Deposits and Adjustments in the Checkwriter versus Xpert where we add them in the Bank Reconciliation program.

Micronetics, International One Park Place 621 NW 53rd Street Suite 240 Boca Raton, FL 33487 Ph: 561-995-1477 Fx: 866-365-0335



E-Filing

Currently we offer W2's, TX, FL, and a few other states E-Filing. We expect by the first quarter in Partnership with Nelco/Greatland to offer the 941, 940, and 1099's as well as other states. We will provide updates on this as they become available.

SUMMARY

As we mentioned at the beginning, no two products are the same. Both are top notch products and have their pluses and minuses. Here at Micronetics, we listen to the users and rapidly make recommended updates when they make sense. Some of this can probably be evidenced already on the Thomson /Reuters forum. We also are a much lower cost versus CSA, free training, provide unlimited support for a small fee per year, and include all product updates and enhancements in this annual license.

If you are looking for a caring and responsive company, we hope you will consider Xpert as your write-up software for the future.

If you have any questions or would like to schedule a demo, conversion, etc., please contact us in Customer Service and we will be happy to assist you.

Thank you.

The Staff of Micronetics, Intl.,

Customer Service | Micronetics, Intl. PH: <u>561-995-1477</u> | FX: <u>866-365-0335</u> Email: <u>support@axpert.com</u> | Web: <u>www.axpert.com</u>



Micronetics, International One Park Place 621 NW 53rd Street Suite 240 Boca Raton, FL 33487 Ph: 561-995-1477 Fx: 866-365-0335